DATA DICTIONARY

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CONTENTS

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1.
HISTORICAL
LOBBYING DATA

Basic Structure

- 21 Datasets

- CSV or DTA Format

- Each Lobbying Contract is Identified by the variable "ID":

  o Every Lobbying Contract submitted to the Senate Office of Public Records (SOPR) must correspond with this unique identifier.

    ✓ *Ex: "A5AE1715-69CF-4324-894D-1EB94B4F1DBF", "BEE2F6E7-EEE1-42DE-91A4-F2D48DF1F997", "897FDADA-C393-4DE3-B506-9342A34C5073"*

- Each Lobbying Contract contains a Contract Amount, which is the price paid or received for lobbying services

- Each Lobbying Contract contains a Year in which the lobbying services took place, along with information on it was received into the SOPR.

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Basic Structure

- Occasionally, the Year listed on a lobbying Contract differs from when it was received.

  o Possible Explanations include:
    1) A Lobbying Firm which submits its activity late.
    2) A Lobbying Firm which submits the wrong Year in its activity report.
    3) Errors in the SOPR Filing Database.
    4) Errors with Lobbyingdata.com data scrubbing.
    5) Please express any concerns you have for this particular issue to _neil.bhatia@lobbyingdata.com_

  o Ex:
    ✓ Contract ID: F5234F6D-12B9-42F7-8AA3-EE332DD7C3A7
    ✓ Year: 2008
    ✓ Received: 1/1/2009 9:35

Basic Structure

- 362 Variables Each:

  - 78 of the 362 are Dummy Variables for possible issues a lobbying contract may report lobbying on.

  - 266 of the 362 are Dummy Variables for possible agencies a lobbying contract may report lobbying to.

- Each Year of Recorded Lobbying its own dataset:

  - Name: Lobbying_Year

    - ✓ Ex: Lobbying_1999, Lobbying_2000, Lobbying_2001, Lobbying_2002, Lobbying_2003, … Lobbying_2020

- Situated on the Lobbyist level

  - Simply remove duplicates for contract ID to change dataset to the Contract Level.

  - *Notes: For explanation on what "Lobbyist Level" means, please go to 1B. Variable Explanations & Definitions – 29. LobbyistName_Raw.

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1B) VARIABLE LIST

1. ID
2. Year
3. Received
4. Date_Received
5. Month_Received
6. Day_Received
7. ContractAmount
8. Typea
9. Period
10. RegistrantID
11. RegistrantName_Raw
12. RegistrantName
13. GeneralDescription
14. Address
15. RegistrantCountry
16. RegistrantPPBCountry
17. ClientName_Raw
18. ClientName
19. GeneralDescription2

20. SpecificIssue
21. ClientID
22. SelfFiler
23. ContactFullname
24. IsStateOrLocalGov
25. ClientCountry
26. ClientPPBCountry
27. ClientState
28. ClientPPBState
29. LobbyistName_Raw
30. LobbyistName
31. LobbyistCoveredGovPosition
32. OfficialPosition
33. UniqueLobbyists
34. agency_acf
35. agency_agingadmin
36. agency_airforce
37. agency_army
38. agency_armyengineers

39. agency_bcis
40. agency_bia
41. agency_bja
42. agency_blm
43. agency_bls
44. agency_br
45. agency_cbo
46. agency_cbp
47. agency_cdc
48. agency_cea
49. agency_ceq
50. agency_cftc
51. agency_cia
52. agency_cms
53. agency_cncs
54. agency_cpsc
55. agency_darpa
56. agency_dea
57. agency_defensedepartment

58. agency_dla
59. agency_doc
60. agency_doi
61. agency_doj
62. agency_dol
63. agency_dot
64. agency_eda
65. agency_educationdepartment
66. agency_eeoc
67. agency_energydepartment
68. agency_eop
69. agency_epa
70. agency_eximbank
71. agency_faa
72. agency_fbi
73. agency_fca
74. agency_fcc
75. agency_fda
76. agency_fec

1B) VARIABLE LIST

77. agency_fedreserve	96. agency_itc	115. agency_nhtsa	134. agency_ots
78. agency_fema	97. agency_lawrencedevcorp	116. agency_niaa	135. agency_panamacanal
79. agency_ferce	98. agency_loc	117. agency_nih	136. agency_pbgc
80. agency_fha	99. agency_lsc	118. agency_nlrb	137. agency_peacecorps
81. agency_flra	100. agency_marad	119. agency_nmb	138. agency_peaceinstitute
82. agency_fmc	101. agency_mbda	120. agency_noaa	139. agency_pensionwelfare
83. agency_fra	102. agency_mint	121. agency_nps	140. agency_postalrate
84. agency_fta	103. agency_mms	122. agency_nrc	141. agency_potus
85. agency_ftc	104. agency_msha	123. agency_nsa	142. agency_pto
86. agency_gao	105. agency_mspb	124. agency_nsc	143. agency_railroadretirement
87. agency_gpo	106. agency_nara	125. agency_nsf	144. agency_researchadmin
88. agency_gsa	107. agency_nasa	126. agency_ntia	145. agency_sec
89. agency_hhs	108. agency_navy	127. agency_ntsb	146. agency_secdef
90. agency_his	109. agency_ncpc	128. agency_occ	147. agency_secretservice
91. agency_house	110. agency_ncua	129. agency_omb	148. agency_senate
92. agency_hrsa	111. agency_ndcp	130. agency_opm	149. agency_smithsonian
93. agency_hud	112. agency_nec	131. agency_osha	150. agency_ssa
94. agency_irs	113. agency_nfah	132. agency_oshrc	151. agency_statedepartment
95. agency_ita	114. agency_ngia	133. agency_ostp	152. agency_stb

1B) VARIABLE LIST

153.agency_substabuseadmin
154.agency_surfacemining
155.agency_treasury
156.agency_tva
157.agency_usaid
158.agency_usatbc
159.agency_usccr
160.agency_uscg
161.agency_usda
162.agency_usfws
163.agency_usgs
164.agency_usia
165.agency_usps
166.agency_ustr
167.agency_va
168.agency_viceprez
169.agency_viceprezoffice
170.agency_whitehouse
171.agency_bep

172.agency_bop
173.agency_census
174.agency_cpo
175.agency_dca
176.agency_dia
177.agency_fms
178.agency_frtib
179.agency_nij
180.agency_policydevoffice
181.agency_selectiveservice
182.agency_techadmin
183.agency_usacda
184.agency_aoc
185.agency_bea
186.agency_bts
187.agency_ddfa
188.agency_idca
189.agency_justiceprogramoffice
190.agency_toxicdiseaseagency

191.agency_usbg
192.agency_dcaa
193.agency_dhs
194.agency_dnfsb
195.agency_dsaa
196.agency_esa
197.agency_fmcs
198.agency_iaf
199.agency_jcs
200.agency_nea
201.agency_oge
202.agency_opic
203.agency_sji
204.agency_tsa
205.agency_accessboard
206.agency_amtrak
207.agency_copyrightoffice
208.agency_crimevictimoffice
209.agency_dcpo

210.agency_disa
211.agency_dswa
212.agency_faithbasedinitiative
213.agency_fletc
214.agency_imls
215.agency_nigc
216.agency_adminoffice
217.agency_altagresearch
218.agency_bjs
219.agency_cpb
220.agency_forestservice
221.agency_marines
222.agency_marshalsservice
223.agency_ncb
224.agency_vetemployment
225.agency_afdev
226.agency_bpd
227.agency_specialcounsel
228.agency_dis

1B) VARIABLE LIST

229.agency_dlsa
230.agency_eac
231.agency_onsiteinspection
232.agency_programsupport
233.agency_achp
234.agency_fmcsa
235.agency_ice
236.agency_mmc
237.agency_natguard
238.agency_ncd
239.agency_neh
240.agency_nimh
241.agency_nist
242.agency_odni
243.agency_postalregulatory
244.agency_uscfa
245.agency_uscsb
246.agency_agencyriskmgmt
247.agency_aidspolicyoffice

248.agency_appalachianregional
249.agency_architecturaltransport
250.agency_avc
251.agency_battlemonuments
252.agency_bta
253.agency_dsca
254.agency_dtra
255.agency_eta
256.agency_fasab
257.agency_fincen
258.agency_fmsha
259.agency_freedomcorps
260.agency_ginniemae
261.agency_medpac
262.agency_nbac
263.agency_ntis
264.agency_pentagonforce
265.agency_pipelineadmin
266.agency_ttb

267.agency_voiceamerica
268.agency_ahrq
269.agency_atf
270.agency_ballisticmissile
271.agency_bis
272.agency_dfas
273.agency_fdic
274.agency_fhfa
275.agency_jevenilejustice
276.agency_jobcorps
277.agency_mshc
278.agency_ovb
279.agency_sba
280.agency_uscirf
281.agency_ustda
282.agency_cfpb
283.agency_otp
284.issue_accounting
285.issue_advertising

286.issue_aerospace
287.issue_agriculture
288.issue_airlines
289.issue_animals
290.issue_apparel
291.issue_artsent
292.issue_banking
293.issue_bankruptcy
294.issue_beverages
295.issue_budgetapprop
296.issue_cars
297.issue_casino
298.issue_chemicals
299.issue_civilrights
300.issue_cleanair
301.issue_commodities
302.issue_comms
303.issue_computers
304.issue_constitution

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1B) VARIABLE LIST

305.issue_consumerissues
306.issue_copyright
307.issue_crime
308.issue_dc
309.issue_defense
310.issue_disaster
311.issue_econ
312.issue_edu
313.issue_energy
314.issue_enviro
315.issue_famissues
316.issue_finance
317.issue_food
318.issue_foreignrelations
319.issue_govissues
320.issue_guns
321.issue_health
322.issue_housing
323.issue_immigration

324.issue_insurance
325.issue_laborissues
326.issue_manufacturing
327.issue_maritime
328.issue_media
329.issue_medical
330.issue_medicare
331.issue_minting
332.issue_nativeamerican
333.issue_natresources
334.issue_oilandgas
335.issue_pharmacy
336.issue_postal
337.issue_railroads
338.issue_realestate
339.issue_religion
340.issue_retirement
341.issue_roadshighways
342.issue_science

343.issue_smallbiz
344.issue_sports
345.issue_substabuse
346.issue_tax
347.issue_telecom
348.issue_tobacco
349.issue_torts
350.issue_trade
351.issue_transportation
352.issue_travel
353.issue_truckship
354.issue_unemployment
355.issue_urbdev
356.issue_utilities
357.issue_veterans
358.issue_waste
359.issue_welfare
360.issue_homelandsecurity
361.issue_tariff

262.issue_intelligence

1C) QUICK LINKS

Downloadable Lists:

List of Variables:

https://www.dropbox.com/s/720e0532ogah59v/Variable%20List.xlsx?dl=0

List of Government Agencies:

https://www.dropbox.com/s/4c7ck0w1m2xduf9/Agency%20List.xlsx?dl=0

List of Issues:

https://www.dropbox.com/s/tzmqcmdecmp9omy/Issue%20List.xlsx?dl=0

1D.
VARIABLE EXPLANATIONS & DEFINITIONS

1) ID

- Each Lobbying Report submitted to the Senate Office of Public Records corresponds to a unique Identifier which we simply denote as "ID" in our datasets.

- https://lobbyingdisclosure.house.gov/amended_lda_guide.html#section4

  - "Lobbying Firms are required to file a separate registration for each client."

  - "A lobbying firm is exempt from registration for a particular client if its total income from that client for lobbying activities does not exceed and is not expected to exceed $3,000 during a quarterly period."

  - "Organizations employing in-house lobbyists file a single registration. Such an organization is exempt from registration if its total expenses for lobbying activities do not exceed and are not expected to exceed $13,000 during a quarterly period."

- This variable is sourced directly from the Senate Office of Public Records.

2) Year

- Each Lobbying Report submitted to the Senate Office of Public Records corresponds with a Year.

- Occasionally*, the Year listed on a lobbying Contract differs from when it was received (the next variable,"Received").

  - Example:
    - ✓ Dataset = Lobbying_2005
      - Contract ID: 453A55DA-E69F-43C3-B238-9373F9E7D820
      - Year: 2005
      - Received: 8/23/2004 12:00

- Possible Explanations for this include:

  1) A Lobbying Firm which submits its activity late.

  2) A Lobbying Firm which submits the wrong Year in its activity report.

  3) Errors in the SOPR Filing Database.

  4) Errors with Lobbyingdata.com data scrubbing.

  5) Please express any concerns you have for this issue to:
     - ✓ neil.bhatia@lobbyingdata.com

- This variable is sourced directly from the Senate Office of Public Records.

- *This phenomenon occurs towards the beginning and end of each dataset, and only for a marginal amount of observations. (Typically <1000 Rows).

3) Received

- Each Lobbying Report submitted to the Senate Office of Public Records corresponds with the date the report was received into the Senate Office of Public Records Lobbying Database.

- Two main format examples of this time variable include:
  - Formatting Examples
    1) 5/27/2009 12:00
    2) 2010-03-16T15:06:06.487 (After 2009)
       - ✓ From 2010 on, all datasets contain a mixture of both formats.

- Occasionally, this variable is missing in a lobbying contract. However, you can include these contract in your analysis by assuming that the "Year" variable accurately links a contract to its year.

- This variable is sourced directly from the Senate Office of Public Records.

4) Date_Received

- Each Lobbying Report submitted to the Senate Office of Public Records corresponds with the date the report was received into the Senate Office of Public Records Lobbying Database.

- Two main format examples of this time variable include:
  - Formatting Examples
    1) 5/27/2009 12:00
    2) 2010-03-16T15:06:06.487 (After 2009)
       - ✓ From 2010 on, all datasets contain a mixture of both formats.

- Occasionally, this variable is missing in a lobbying contract. However, you can include these contract in your analysis by assuming that the "Year" variable accurately links a contract to its year.

- This variable is sourced directly from the Senate Office of Public Records.

5) Month_Received

- This variable was created by Lobbyingdata.com to note which month out of 12 a Lobbying Contract was received.
    - Formatting Examples:
        - ✓ (1-12)
            - ID: 1CCC0704-F730-473F-9E6C-3A995934816B
            - Year: 2016
            - Received: 2016-10-20T09:41:59.817
            - Date_Received: 20oct2016
            - Month_Received: 10
    - This variable is saved as a date float in DTA format.
    - When using CSV, Excel should automatically categorize this variable as a date.

6) Day_Received

- This variable was created by Lobbyingdata.com to note which day of the month a Lobbying Contract was received.
  - Formatting Examples:
    - ✓ (1-12)
      - ID: 1CCC0704-F730-473F-9E6C-3A995934816B
      - Year: 2016
      - Received: 2016-10-20T09:41:59.817
      - Date_Received: 20oct2016
      - Month_Received: 10
      - Day_Received: 20

7) ContractAmount

- This variable is the price paid or received for Lobbying services in Dollars ($).

- When using DTA format, this variable is saved as a string.

- Not all contracts list an entry for ContractAmount. This is because some contracts are Terminations, Amendments, etc. Please consult the next page (7. Type) for information on the various types of Lobbying Contracts.

- https://lobbyingdisclosure.house.gov/amended_lda_guide.html#section4

  - o "Lobbying firms report income earned or accrued from lobbying activities during a quarterly period, even though the client may not be billed or make payment until a later time. For a lobbying firm, gross income from the client for lobbying activities is reportable, including reimbursable expenses, costs, or disbursements that are in addition to fees and separately invoiced. The quarterly activity report (LD-2) provides boxes for a lobbying firm to report income of less than $5,000, or of $5,000 or more. If lobbying income is $5,000 or more, a lobbying firm must provide a good faith estimate of the actual dollar amount rounded to the nearest $10,000."

  - o "Organizations that employ in-house lobbyists may incur lobbying-related expenses in the form of employee compensation, office overhead, or payments to vendors, which may include lobbying firms. Organizations must report expenses as they are incurred, though payment may be made later. The quarterly activity report (LD-2) provides for an organization to report lobbying expenses of less than $5,000, or $5,000 or more. If lobbying expenses are $5,000 or more, the organization must provide a good faith estimate of the actual dollar amount rounded to the nearest $10,000. Organizations using the LDA expense reporting method mark the "Method A" box on the quarterly activity report (LD-2)."

- This variable is sourced directly from the Senate Office of Public Records.

8) Type (1/2)

- This variable denotes the type of lobbying contracts there are.

- https://lobbyingdisclosure.house.gov/amended_lda_guide.html#section6

    o As required by the Lobbying Disclosure Act, each "registrant" (Registrants almost always = Lobbying Firms) must file a quarterly activity report no later than 20 days after the end of the quarterly period beginning on the first period of January, April, July, and October of each year in which the registrant is registered.

    o "Each registrant must file a quarterly activity report (LD-2) no later than 20 days (or on the first business day after such 20th day if the 20th day is not a business day) after the end of the quarterly period beginning on the first day of January, April, July, and October of each year in which a registrant is registered. Lobbying firms file separate reports for each client for each quarterly reporting period, while organizations employing in-house lobbyists file one report covering their in-house lobbying activities for each quarterly reporting period. All reports must be filed electronically. The Secretary and Clerk do not have the authority under the LDA to grant extensions to registrants.

    o The obligation to report under the LDA arises from active status as a registrant (with a registration on file for which a termination report has not been filed). The LDA (2 U.S.C. § 1604(a)) requires a registrant to file a report for the quarterly period in which it incurred its registration requirement, and for each quarterly period thereafter, through and including the reporting period encompassing the date of registration termination. A timely quarterly activity report (LD-2) is required even though the registration was in effect for only part of the reporting period. So long as a registration is on file and has not been terminated, a registrant must report its lobbying activities even if those activities during a particular quarterly period would not trigger a registration requirement in the first instance (e.g., a lobbying firm's income from a client amounted to less than $3,000 during a particular quarterly period). A registrant with no lobbying activity during a quarterly period checks the "no activity" box on the quarterly activity report (LD-2).

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8) Type (2/2)

- There are many entries for this variable across all years, aside from quarterly activity reports.

  o   For example, when a lobbying firm/lobbying client agreement is struck, the lobbying firm (registrant) must submit a "Registration" form.

- This variable is sourced directly from the Senate Office of Public Records.

- All possible entries for this variable:

1. MID-YEAR REPORT	25. FIRST QUARTER TERMINATION	48. FOURTH QUARTER TERMINATION (NO ACTIVITY)
2. REGISTRATION AMENDMENT	26. FIRST QUARTER (NO ACTIVITY)	49. FOURTH QUARTER TERMINATION AMENDMENT
3. REGISTRATION	27. SECOND QUARTER AMENDMENT	50. THIRD QUARTER TERMINATION AMENDMENT (NO ACTIVITY)
4. MID-YEAR TERMINATION	28. FIRST QUARTER TERMINATION AMENDMENT	51. FIRST QUARTER TERMINATION AMENDMENT (NO ACTIVITY)
5. MID-YEAR AMENDMENT	29. FOURTH QUARTER REPORT	
6. MID-YEAR TERMINATION AMENDMENT	30. FIRST QUARTER AMENDMENT	52. FOURTH QUARTER AMENDMENT (NO ACTIVITY)
7. MID-YEAR (NO ACTIVITY)	31. THIRD QUARTER TERMINATION	53. FOURTH QUARTER TERMINATION AMENDMENT (NO ACTIVITY)
8. YEAR-END TERMINATION	32. SECOND QUARTER TERMINATION	
9. MID-YEAR TERMINATION (NO ACTIVITY)	33. THIRD QUARTER (NO ACTIVITY)	
10. YEAR-END REPORT	34. FIRST QUARTER AMENDMENT (NO ACTIVITY)	
11. YEAR-END TERMINATION AMENDMENT	35. SECOND QUARTER (NO ACTIVITY)	
12. YEAR-END TERMINATION (NO ACTIVITY)	36. FOURTH QUARTER TERMINATION	
13. MISC TERM	37. THIRD QUARTER AMENDMENT	
14. YEAR-END AMENDMENT	38. SECOND QUARTER AMENDMENT (NO ACTIVITY)	
15. YEAR-END (NO ACTIVITY)	39. SECOND QUARTER TERMINATION AMENDMENT	
16. MID-YEAR TERMINATION LETTER	40. THIRD QUARTER TERMINATION (NO ACTIVITY)	
17. MID-YEAR AMENDMENT (NO ACTIVITY)	41. SECOND QUARTER TERMINATION (NO ACTIVITY)	
18. YEAR-END TERMINATION AMENDMENT (NO ACTIVITY)	42. FIRST QUARTER TERMINATION (NO ACTIVITY)	
19. MID-YEAR TERMINATION AMENDMENT (NO ACTIVITY)	43. THIRD QUARTER TERMINATION AMENDMENT	
20. YEAR-END AMENDMENT (NO ACTIVITY)	44. SECOND QUARTER TERMINATION AMENDMENT (NO ACTIVITY)	
21. MISC. DOC	45. THIRD QUARTER AMENDMENT (NO ACTIVITY)	
22. FIRST QUARTER REPORT	46. FOURTH QUARTER AMENDMENT	
23. THIRD QUARTER REPORT	47. FOURTH QUARTER (NO ACTIVITY)	
24. SECOND QUARTER REPORT		

9) Period

- This variable accounts for the quarter of the year the lobbying contract was submitted in.

- All possible entries for this variable:

    1) 1st Quarter (Jan 1 - Mar 31)

    2) 2nd Quarter (Apr 1 - June 30)

    3) 3rd Quarter (July 1 - Sep 30)

    4) 4th Quarter (Oct 1 - Dec 31)

    5) UNDETERMINED

- This variable is sourced directly from the Senate Office of Public Records.

10) Registrant ID

- This variable assigns an ID to the name of the registrant.

- Note: You can use this variable to track lobbying Registrants across time or use the full names in the "RegistrantName" variable.

- This ID is not entirely accurate, as the same companies throughout time which have misspellings in their names are assigned different ID's. To follow a Lobbying Registrant across time, we recommend you use the variable "RegistrantName".

  - Examples of Occasions in which the same companies with misspellings in their name have different Registrant ID's.

11) RegistrantName_Raw

- Every lobbying entry in our datasets requires the listing of a lobbying registrant and a lobbying client.

- Lobbying Registrants are usually lobbying firms, as they register their client.

- According to the Lobbying Disclosure Act, each registrant must provide information such as:

    o The name, address, business telephone number, and principal place of business of the registrant.

    o The name, address, and principal place of business of the registrant's client.

    o A general description of the business of the registrant (Our GeneralDescription variable).

    o A general description of the business of the client (Our GeneralDescription2 variable).

- This variable is denoted as "Raw" because the names provided are exactly as they are produced in the entries of the Senate Office of Public Records.

- The next variable, RegistrantName, is produced by using a string-based algorithm to match similar sounding names.

12) RegistrantName

- This variable is the cleaned version of the RegistrantName_Raw variable and should be used in any analysis relating to the tracking of Registrants (Lobbying Firms).

- We employ a string-based algorithm to match names of Registrants across time along with hired help to hand check every single name match.
    - Hand checking names that do not match allows us to keep the data incredibly accurate, as well as further improve the algorithm to clean names.

- The same algorithm is adapted for use in the ClientName and LobbyistName variables.

13) GeneralDescription

- This information is provided by the Registrant and is typically a very general description of what the business of the registrant entails.

- In some cases, the information provided is more specific, as the registrant may choose to include industry information.

- In a few cases, a Registrant may incorrectly place issue information into the General Description of the lobbying registration. We have filtered all issue information into separate variables for a more effective use of the data.

- Possible variations for this variable include:

More General Examples:	**Less General Examples:**
1. Law Firm	1. Life Insurance Underwriting
2. Lobbying Firm	2. Foundation Working To Find A Cure For..
3. Government Relations	3. Internet Technology Company
4. Government Relations Firm	4. Medical Device Manufacturer.
5. Government Affairs Consulting.	5. Trade Association For The Auto Care I..
6. Government Relations And Consulting	6. Trade Association For The Seafood Ind..
7. Government Affairs.	7. Trade Association Representing The Fr..
8. Lobbying	8. Security And Risk Management Advisory..
9. Lobbying Law Firm	9. Sequencing And Array-Based Solutions ..
10. Government Affairs Consulting	10. Specialty And Central Nervous System ..
11. Government Affairs	11. Trade Association For Songwriters
12. Government Relations Consulting	12. University Dedicated To Providing Acc..
13. Government Affairs Firm	13. Veterans Legal Issues/Attorney Member..
14. Health Care Policy And Legislative	14. Native American Issues
15. Public Affairs Consultants	15. Trade Association With Members Who Ar..
16. Government Relations	16. Utility Telecommunications Trade Asso..
17. Government Affairs Consulting Firm	17. Venture Capital / Fund Management
18. Government Relations Consultant	18. Student Loan Servicer
19. Government Relations Firm	19. We Advocate For H.R.1947 "The Religio..

14) Address

- This variable is simply the full address of the Registrant.
- The Senate Office of Public Records supplies this information using multiple variables. We simply take this information and concatenate it.

15) RegistrantCountry

- This variable is simply the country where the Registrant is located.

16) RegistrantPPBCountry

- This variable is simply the country where the Registrant is located in public procurement terms.

- This variable rarely differs from "14. RegistrantCountry".

17) ClientName_Raw

- Every lobbying entry in our datasets requires the listing of a lobbying client and a lobbying registrant.

- Clients hire lobbying firms to lobby on behalf of them to politicians, but occasionally these clients use internal lobbyists. We denote these as "Self-Filers," or when the Registrant = the Client.

- The Lobbying registrant provides information on behalf of the client.

- This variable is denoted as "Raw" because the names provided are exactly as they are produced in the entries of the Senate Office of Public Records.

- The next variable, ClientName, is produced by using a string-based algorithm to match similar sounding names of companies. This allows you to track the same companies across time and therefore this variable should be used in all analysis relating to the tracking of companies/organizations which lobby.

18) ClientName

- Every lobbying entry in our datasets requires the listing of a lobbying client and a lobbying registrant.

- Clients hire lobbying firms to lobby on behalf of them to politicians, but occasionally these clients use internal lobbyists. We denote these as "Self-Filers," or when the Registrant = the Client.

- The Lobbying registrant provides information on behalf of the client.

- This variable is denoted as "Raw" because the names provided are exactly as they are produced in the entries of the Senate Office of Public Records.

- The next variable, ClientName, is produced by using a string-based algorithm to match similar sounding names of companies. This allows you to track the same companies across time and therefore this variable should be used in all analysis relating to the tracking of companies/organizations which lobby.

19) GeneralDescription2

- This information is provided by the Registrant and is a description of the Client's main operations.

- This variable contains much more information than GeneralDescription1, which is much more general and describes the operations of the Registrant.

- In many cases, the information provided is more specific, as Clients choose to include industry information.

- In a few cases, a Registrant may incorrectly place issue information into the GeneralDescription2 of the lobbying registration. We have filtered all issue information into separate variables for a more effective use of the data.

20) Specific Issue

- One of the most important pieces of information available to us, Specific Issue tells us exactly which bills or legislation a client hires a registrant to lobby on.

- Unfortunately, information on a lobbying contract's specific issue is not available until 2010.

- As outlined by the Lobbying Disclosure Act, some registrants have listed only bill numbers on the issues page of the contract without further discussing their client's specific issues.

  - The LDA indicates that "such disclosures are not adequate, for several reasons:

    - First, 2 U.S.C. § 1604(b)(2)(A) requires disclosure of "specific issues upon which a lobbyist employed by the registrant engaged in lobbying activities, including ... bill numbers[.]" As we read the law, a bill number is a required disclosure when the lobbying activities concern a bill, but is not in itself a complete disclosure.

    - Further, in many cases, a bill number standing alone does not inform the public of the client's specific issue. Many bills are lengthy and complex, or may contain various provisions that are not always directly related to the main subject or title.

- The Lobbying Disclosure Act also states that "If a registrant's client is interested in only one or a few specific provisions of a much larger bill, a lobbying report containing a mere bill number will not disclose the specific lobbying issue. Even if a bill concerns only one specific subject, a lobbying report disclosing only a bill number is still inadequate, because a member of the public would need access to information outside of the filing to ascertain that subject. The LDA contemplates disclosures that are adequate to inform the public of the lobbying client's specific issues from a review of the quarterly activity report (LD-2), without independent familiarity with bill numbers or the client's interest in specific subject matters within larger bills. The disclosures on the quarterly activity report must include bill numbers, where applicable, but must always contain information that is adequate, standing alone, to inform the public of the specific lobbying issues."

21) ClientID

- This variable assigns an ID to the name of the Client.

- Note: You can use this variable to track lobbying Registrants across time or use the full names in the "ClientName" variable.

- This ID is not entirely accurate, as the same companies throughout time which have misspellings in their names are sometimes assigned different ID's. To follow a Lobbying Client across time, we recommend you use the variable "ClientName".

  - For example:
    - ✓ Apple may show up in one contract as "Apple, Inc.," in another as "Apple Inc," and another as just "Apple".
    - ✓ All of these will in the raw data from the Senate Office of Public Records be given a different ClientID.

- Using an adapted version of our string matching algorithm, we match companies across time and standardize them. Please use the variable "ClientName" to study companies across time. Do not use the ClientID variable as it is from the raw data.

22) Selffiler

- This variable can be either true or false.

- True means that the registering firm is the same as the client firm.

- False means that the registering firm is different than the client firm, or in other words that the lobbying firm is representing another company or organization.

- In academic literature on Lobbying, it is often said that Self-filers are groups which use in-house or "internal" lobbyists. Organizations or business who hire lobbyists on K Street, for example, use "external" lobbyists.

- To learn more, consider reading a paper published by the American Economic Review and written by Marianne Bertrand, Matilde Bombardini, and Francesco Trebbi called "Is it Whom You Know or What You Know? An Empirical Assessment of the Lobbying Process" .

    o https://www.nber.org/system/files/working_papers/w16765/w16765.pdf

23) ContactFullname

- This is the name of the person who works at the Registering firm and signs their name on the contract upon submission to the Senate Office of Public Records.

- The person may or may not have worked on the contract but rather in many cases is simply an employee at the registering firm.

24) IsStateorLocalGov

- This variable can be either or true or false.

- According to the lobbying disclosure act, the registering firm must disclose if a client is a state or local government or instrumentality.

  - https://lobbyingdisclosure.house.gov/amended_lda_guide.html

- When true, the client may be a state or local government as well as a government instrumentality.

- Instrumentalities are private sector government contractors.

- According to the IRS, an instrumentality is an organization "An instrumentality is an organization created by or pursuant to state statute and operated for public purposes. Generally, an instrumentality performs governmental functions, but does not have the full powers of a government, such as police authority, taxation and eminent domain. A wholly-owned instrumentality of one or more states or political subdivisions is treated as a state or local government employer for purposes of the mandatory social security and Medicare provisions and also applies to entities covered under Section 218 of the Social Security Act. See IRC section 3121(b)(7)(F)

  - https://www.irs.gov/government-entities/federal-state-local-governments/government-entities-and-their-federal-tax-obligations#:~:text=An%20instrumentality%20is%20an%20organization,authority%2C%20taxation%20and%20eminent%20domain.

25) ClientCountry

- This variable is simply the country in which the client is located.

- Not all clients are based in the USA.

26) ClientPPBCountry

- This variable is simply the country in which the client is located in procurement policy board terms .

- This variable rarely differs from "25. ClientCountry".

- Not all clients are based in the USA.

27) ClientState

- This variable is simply the State in which the client is located if the client is based in the USA.

28) ClientPPBState

- This variable is simply the State in which the client is located if the client is based in the USA and in procurement policy board terms.

- This variable rarely differs from "27. ClientState".

29) LobbyistName_Raw

- All datasets are situated on the lobbyist level, meaning that every observation will duplicate based on the number of lobbyists working on the contract. We do this to ensure the easy tracking of lobbyists and their employment across time. In some cases, the number of observations for a contract will be more than the number of lobbyists. When this happens, you will see a missing entry for LobbyistName_Raw and LobbyistName. We cannot drop these values as some contracts do not list lobbyists, and we do not want to get rid of these observations.

    o   Example of "Lobbyist Level" Dataset:

ID	Year	ClientName_Raw	ClientName	GeneralDescription2	LobbyistName_Raw	LobbyistName	UniqueLobbyists
a9bfe7bb-644e-4b15-b858-f8f5ae5ceb61	2020	CITY OF WHEELING, WV	City Of Wheeling, Wv	Local Government	MARIN, SARAH	Marin, Sarah	5
a9bfe7bb-644e-4b15-b858-f8f5ae5ceb61	2020	CITY OF WHEELING, WV	City Of Wheeling, Wv	Local Government	BADESCH, ASHLEY ANN	Badesch, Ashley Ann	5
a9bfe7bb-644e-4b15-b858-f8f5ae5ceb61	2020	CITY OF WHEELING, WV	City Of Wheeling, Wv	Local Government	KAZAR, SUZANNE	Kazar, Suzanne	5
a9bfe7bb-644e-4b15-b858-f8f5ae5ceb61	2020	CITY OF WHEELING, WV	City Of Wheeling, Wv	Local Government	SETH, WILLIAM ANDREW III	Seth, William Andrew	5
a9bfe7bb-644e-4b15-b858-f8f5ae5ceb61	2020	CITY OF WHEELING, WV	City Of Wheeling, Wv	Local Government	WARD, MATTHEW W	Ward, Matthew	5

    o   The above is a condensed version of a subsample from 2020. As you can see, the contract ID repeats as many times as there are unique lobbyists. No other information changes.

- Most contracts have at least one listed Lobbyist working on the project.

- When contracts do not list lobbyists, they are likely to be amendments or reports which report no activity.

    o   2nd Quarter – Report (No Activity), 3rd Quarter – Report (No Activity), 4th Quarter – Report (No Activity)

    o   Contracts which do not list named lobbyists make up a very small portion of each dataset.

    o   It may be safe to drop these observations when performing analysis as these contractions tend to show no activity.

- You can view the number of lobbyists per lobbying contract using the variable "33. UniqueLobbyists".

- Lobbyist_Raw contains the name of all of the lobbyists before we employ our string matching algorithm to match similarly sounding names.

LOBBYING DATA · COM

30) LobbyistName

- By employing our string-matching program to the names of Lobbyists, you will be able to accurately track Lobbyists over time. LobbyistName is simply the cleaned version of LobbyistName_Raw.

31) LobbyistCoveredGovPosition

- This variable can either be "covered" or "not covered" and is supplied directly from the Senate Office of Public Records.

- If "covered," this variable indicates whether a lobbyist worked previously in the government.

- In the case when LobbyistCoveredGovPosition = "covered," you will be able see exactly where the lobbyist had previously worked in any agency.

- Unfortunately, not all lobbyists who worked previously in the government will have this information shown. In order to get this information completely, consider cross-referencing lobbyist names on linkedin. We hope to include this in updates to the data. With a purchase of our Historical Data, you will receive lifetime updates which include information such as this.

32) OfficialPosition

- If "31. LobbyistCoveredGovPosition" = "covered", this variable, Official Position, will display any previous government employment a lobbyist may have had.

- We absolutely recommend this variable for gaining insight on the Revolving Door.

33) UniqueLobbyists

- This variable simply tracks the number of lobbyists working on a contract. This number can be anywhere between 0 and 80+ and represents exactly how many lobbyists a registrant lists as working on the contract.

34 - 283) Agencyname_agency

- These variables can be either 1 or 0 and indicate whether or not a lobbying contract contacted a particular government agency.

- You can download a list of agencies and their full names here:

  - *https://www.dropbox.com/s/4c7ck0w1m2xduf9/Agency%20List.xlsx?dl=0*

- We list all of the agency variables with their full names in section 1E. Government Agencies List.

284 - 362) Issuename_issue

- These variables can be either 1 or 0 and indicate whether or not a lobbying contract lobbied on a particular issue.

- You can download a list of issues, their full names and codes here:

  o *https://www.dropbox.com/s/tzmqcmdecmp9omy/Issue%20List.xlsx?dl=0*

  o We list all of the agency variables with their full names in section 1F. Lobbying Issues List.

1E.

GOVERNMENT AGENCIES LIST

AGENCY LIST

1) agency_amtrak = AMTRAK - Natl Railroad Passenger Corporation
2) agency_accessboard = Access Board
3) agency_acf = Administration for Children & Families (ACF)
4) agency_agingadmin = Administration on Aging
5) agency_achp = Advisory Council on Historic Preservation (ACHP)
6) agency_afdev = African Development Foundation
7) agency_ahrq = Agency for Healthcare Research & Quality (AHRQ)
8) agency_toxicdiseaseagency = Agency for Toxic Substances & Disease Registry
9) agency_usda = Agriculture, Dept of (USDA)
10) agency_airforce = Air Force, Dept of
11) agency_ttb = Alcohol & Tobacco Tax & Trade Bureau (TTB)
12) agency_altagresearch = Alternative Agricultural Research & Commercializat
13) agency_battlemonuments = American Battle Monuments Commission
14) agency_appalachianregional = Appalachian Regional Commission
15) agency_aoc = Architect of the Capitol (AOC)
16) agency_architecturaltransport = Architectural & Transportation Barriers Compliance
17) agency_armyengineers = Army, Dept of (Corps of Engineers)
18) agency_army = Army, Dept of (Other)
19) agency_ballisticmissile = Ballistic Missile Defense Organization
20) agency_atf = Bureau of Alcohol Tobacco Firearms & Explosives
21) agency_avc = Bureau of Arms Control
22) agency_bcis = Bureau of Citizenship & Immigration Services (BCIS)
23) agency_bea = Bureau of Economic Analysis
24) agency_bep = Bureau of Engraving & Printing
25) agency_bia = Bureau of Indian Affairs (BIA)
26) agency_bis = Bureau of Industry and Security (BIS)
27) agency_bja = Bureau of Justice Assistance
28) agency_bjs = Bureau of Justice Statistics
29) agency_bls = Bureau of Labor Statistics (BLS)
30) agency_blm = Bureau of Land Management (BLM)
31) agency_bop = Bureau of Prisons (BOP)
32) agency_br = Bureau of Reclamation
33) agency_bts = Bureau of Transportation Statistics
34) agency_census = Bureau of the Census
35) agency_bpd = Bureau of the Public Debt
36) agency_cdc = Centers For Disease Control & Prevention (CDC)

AGENCY LIST

37) agency_cms = Centers For Medicare and Medicaid Services (CMS)

38) agency_cia = Central Intelligence Agency (CIA)

39) agency_doc = Commerce, Dept of (DOC)

40) agency_cftc = Commodity Futures Trading Commission (CFTC)

41) agency_cbo = Congressional Budget Office (CBO)

42) agency_cfpb = Consumer Financial Protection Bureau (CFPB)

43) agency_cpsc = Consumer Product Safety Commission (CPSC)

44) agency_cncs = Corporation for Natl & Community Service

45) agency_cpb = Corporation for Public Broadcasting

46) agency_cpo = Corrections Program Office

47) agency_cea = Council of Economic Advisers (CEA)

48) agency_ceq = Council on Environmental Quality (CEQ)

49) agency_darpa = Defense Advanced Research Projects Agency (DARPA)

50) agency_bta = Defense Business Transformation Agency (BTA)

51) agency_dca = Defense Commissary Agency

52) agency_dcaa = Defense Contract Audit Agency (DCAA)

53) agency_ddfa = Defense Department Field Activities

54) agency_dfas = Defense Finance & Accounting Service (DFAS)

55) agency_disa = Defense Information Systems Agency

56) agency_dia = Defense Intelligence Agency (DIA)

57) agency_dis = Defense Investigative Service (DIS)

58) agency_dlsa = Defense Legal Services Agency

59) agency_dla = Defense Logistics Agency

60) agency_dnfsb = Defense Nuclear Facilities Safety Board

61) agency_dsaa = Defense Security Assistance Agency

62) agency_dsca = Defense Security Cooperation Agency (DSCA)

63) agency_dswa = Defense Special Weapons Agency

64) agency_dtra = Defense Threat Reduction Agency (DTRA)

65) agency_defensedepartment = Defense, Dept of (DOD)

66) agency_odni = Director of National Intelligence (ODNI)

67) agency_dcpo = Drug Court Program Office

68) agency_dea = Drug Enforcement Administration (DEA)

69) agency_eda = Economic Development Administration

70) agency_educationdepartment = Education, Dept of

71) agency_eac = Election Assistance Commission (EAC)

72) agency_eta = Employment & Training Administration

AGENCY LIST

73) agency_esa = Employment Standards Administration

74) agency_energydepartment = Energy, Dept of

75) agency_epa = Environmental Protection Agency (EPA)

76) agency_eeoc = Equal Employment Opportunity Commission (EEOC)

77) agency_eop = Executive Office of the President (EOP)

78) agency_eximbank = Export-Import Bank of the United States (EXIM Bank

79) agency_fca = Farm Credit Administration

80) agency_fasab = Federal Accounting Standards Advisory Board (FASAB

81) agency_faa = Federal Aviation Administration (FAA)

82) agency_fbi = Federal Bureau of Investigation (FBI)

83) agency_fcc = Federal Communications Commission (FCC)

84) agency_fdic = Federal Deposit Insurance Corporation (FDIC)

85) agency_fec = Federal Election Commission (FEC)

86) agency_fema = Federal Emergency Management Agency (FEMA)

87) agency_ferce = Federal Energy Regulatory Commission (FERC)

88) agency_fha = Federal Highway Administration (FHA)

89) agency_fhfa = Federal Housing Finance Agency (FHFA)

90) agency_flra = Federal Labor Relations Authority (FLRA)

91) agency_fletc = Federal Law Enforcement Training Center

92) agency_fms = Federal Management Service

93) agency_fmc = Federal Maritime Commission

94) agency_fmcs = Federal Mediation & Conciliation Service

95) agency_fmsha = Federal Mine Safety Health Review Commission (FMSH

96) agency_fmcsa = Federal Motor Carrier Safety Administration

97) agency_fra = Federal Railroad Administration

98) agency_fedreserve = Federal Reserve System

99) agency_frtib = Federal Retirement Thrift Investment Board

100) agency_ftc = Federal Trade Commission (FTC)

101) agency_fta = Federal Transit Administration (FTA)

102) agency_fincen = Financial Crimes Enforcement Network (FinCEN)

103) agency_fms = Financial Management Service (FMS)

104) agency_fda = Food & Drug Administration (FDA)

105) agency_gsa = General Services Administration (GSA)

106) agency_ginniemae = Ginnie Mae

107) agency_gao = Government Accountability Office (GAO)

108) agency_gpo = Government Printing Office (GPO)

AGENCY LIST

109)agency_house = HOUSE OF REPRESENTATIVES

110)agency_hhs = Health & Human Services, Dept of (HHS)

111)agency_hrsa = Health Resources & Services Administration (HRSA)

112)agency_dhs = Homeland Security, Dept of (DHS)

113)agency_hud = Housing & Urban Development, Dept of (HUD)

114)agency_his = Indian Health Service

115)agency_imls = Institute of Museum and Library Services (IMLS)

116)agency_iaf = Inter-American Foundation

117)agency_doi = Interior, Dept of (DOI)

118)agency_irs = Internal Revenue Service (IRS)

119)agency_ita = Intl Trade Administration (ITA)

120)agency_jobcorps = Job Corps

121)agency_jcs = Joint Chiefs of Staff

122)agency_doj = Justice, Dept of (DOJ)

123)agency_dol = Labor, Dept of (DOL)

124)agency_lsc = Legal Services Corporation

125)agency_loc = Library of Congress (LOC)

126)agency_mmc = Marine Mammal Commission

127)agency_marad = Maritime Administration (MARAD)

128)agency_medpac = Medicare Payment Advisory Commission (MedPAC)

129)agency_mspb = Merit Systems Protection Board

130)agency_msha = Mine Safety & Health Administration (MSHA)

131)agency_mshc = Mine Safety & Health Review Commission

132)agency_mms = Minerals Management Service

133)agency_mbda = Minority Business Development Agency

134)agency_nasa = Natl Aeronautics & Space Administration (NASA)

135)agency_nara = Natl Archives & Records Administration (NARA)

136)agency_nbac = Natl Bioethics Advisory Commission

137)agency_ncpc = Natl Capital Planning Commission (NCPC)

138)agency_ncd = Natl Council on Disability

139)agency_ncua = Natl Credit Union Administration (NCUA)

140)agency_nec = Natl Economic Council (NEC)

141)agency_nea = Natl Endowment for the Arts

142)agency_neh = Natl Endowment for the Humanities

143)agency_nfah = Natl Foundation on the Arts & Humanities

144)agency_ngia = Natl Geospatial Intelligence Agency

AGENCY LIST

145)agency_natguard = Natl Guard

146)agency_nhtsa = Natl Highway Traffic Safety Administration (NHTSA)

147)agency_nigc = Natl Indian Gaming Commission

148)agency_nij = Natl Institute of Justice

149)agency_nimh = Natl Institute of Mental Health (NIMH)

150)agency_nist = Natl Institute of Standards & Technology (NIST)

151)agency_niaa = Natl Institute on Alcohol Abuse & Alcoholism (NIAA

152)agency_nih = Natl Institutes of Health (NIH)

153)agency_nlrb = Natl Labor Relations Board (NLRB)

154)agency_nmb = Natl Mediation Board

155)agency_noaa = Natl Oceanic & Atmospheric Administration (NOAA)

156)agency_nps = Natl Park Service (NPS)

157)agency_nsf = Natl Science Foundation (NSF)

158)agency_nsa = Natl Security Agency (NSA)

159)agency_nsc = Natl Security Council (NSC)

160)agency_ntis = Natl Technical Information Service

161)agency_ntia = Natl Telecommunications & Information Administration

162)agency_ntsb = Natl Transportation Safety Board (NTSB)

163)agency_navy = Navy, Dept of

164)agency_nrc = Nuclear Regulatory Commission (NRC)

165)agency_osha = Occupational Safety & Health Administration (OSHA)

166)agency_oshrc = Occupational Safety & Health Review Commission

167)agency_crimevictimoffice = Office for Victims of Crime

168)agency_adminoffice = Office of Administration

169)agency_faithbasedinitiative = Office of Faith-Based & Community Initiatives

170)agency_oge = Office of Government Ethics (OGE)

171)agency_justiceprogramoffice = Office of Justice Program

172)agency_jevenilejustice = Office of Juvenile Justice & Delinquency Preventio

173)agency_omb = Office of Management & Budget (OMB)

174)agency_aidspolicyoffice = Office of Natl AIDS Policy

175)agency_ndcp = Office of Natl Drug Control Policy (NDCP)

176)agency_opm = Office of Personnel Management (OPM)

177)agency_policydevoffice = Office of Policy Development

178)agency_ostp = Office of Science & Technology Policy (OSTP)

179)agency_specialcounsel = Office of Special Counsel

180)agency_surfacemining = Office of Surface Mining Reclamation & Enforcement

AGENCY LIST

181)agency_otp = Office of Technology Policy (OTP)

182)agency_ots = Office of Thrift Supervision (OTS)

183)agency_occ = Office of the Comptroller of the Currency (OCC)

184)agency_secdef = Office of the Secretary of Defense

185)agency_viceprezoffice = Office of the Vice President of the United States

186)agency_ovb = Office on Violence Against Women

187)agency_onsiteinspection = On-Site Inspection Agency

188)agency_opic = Overseas Private Investment Corp (OPIC)

189)agency_panamacanal = Panama Canal Commission

190)agency_pto = Patent & Trademark Office (PTO)

191)agency_peacecorps = Peace Corps

192)agency_pensionwelfare = Pension & Welfare Benefits Administration

193)agency_pbgc = Pension Benefit Guaranty Corporation (PBGC)

194)agency_pentagonforce = Pentagon Force Protection Agency

195)agency_pipelineadmin = Pipeline & Hazardous Materials Safety Administration

196)agency_postalrate = Postal Rate Commission

197)agency_postalregulatory = Postal Regulatory Commission

198)agency_potus = President of the U.S.

199)agency_programsupport = Program Support Center

200)agency_railroadretirement = Railroad Retirement Board

201)agency_researchadmin = Research & Special Programs Administration

202)agency_agencyriskmgmt = Risk Management Agency

203)agency_senate = SENATE

204)agency_sec = Securities & Exchange Commission (SEC)

205)agency_selectiveservice = Selective Service System

206)agency_sba = Small Business Administration (SBA)

207)agency_smithsonian = Smithsonian Institution

208)agency_ssa = Social Security Administration (SSA)

209)agency_lawrencedevcorp = St. Lawrence Seaway Development Corporation

210)agency_sji = State Justice Institute

211)agency_statedepartment = State, Dept of (DOS)

212)agency_substabuseadmin = Substance Abuse & Mental Health Services Administrion

213)agency_stb = Surface Transportation Board (STB)

214)agency_techadmin = Technology Administration

215)agency_tva = Tennessee Valley Authority (TVA)

216)agency_tsa = Transportation Security Administration (TSA)

AGENCY LIST

217)agency_dot = Transportation, Dept of (DOT)

218)agency_treasury = Treasury, Dept of

219)agency_usaid = U.S. Agency for International Development (USAID)

220)agency_usatbc = U.S. Architectural & Transportation Barriers Compl

221)agency_usacda = U.S. Arms Control & Disarmament Agency

222)agency_usbg = U.S. Botanic Garden

223)agency_uscsb = U.S. Chemical Safety & Hazard Investigation Board

224)agency_uscg = U.S. Coast Guard (USCG)

225)agency_uscfa = U.S. Commission of Fine Arts

226)agency_usccr = U.S. Commission on Civil Rights

227)agency_uscirf = U.S. Commission on International Religious Freedom

228)agency_copyrightoffice = U.S. Copyright Office

229)agency_cbp = U.S. Customs & Border Protection

230)agency_usfws = U.S. Fish & Wildlife Service (USFWS)

231)agency_forestservice = U.S. Forest Service

232)agency_usgs = U.S. Geological Survey (USGS)

233)agency_ice = U.S. Immigration & Customs Enforcement (ICE)

234)agency_usia = U.S. Information Agency (USIA)

235)agency_peaceinstitute = U.S. Institute of Peace

236)agency_idca = U.S. International Development Cooperation Agency

237)agency_itc = U.S. International Trade Commission (ITC)

238)agency_marines = U.S. Marines

239)agency_marshalsservice = U.S. Marshals Service

240)agency_mint = U.S. Mint

241)agency_ncb = U.S. Natl Central Bureau - Intl Criminal Police Or

242)agency_usps = U.S. Postal Service (USPS)

243)agency_secretservice = U.S. Secret Service

244)agency_ustda = U.S. Trade & Development Agency (USTDA)

245)agency_ustr = U.S. Trade Representative (USTR)

246)agency_freedomcorps = USA Freedom Corps

247)agency_va = Veterans Affairs, Dept of (VA)

248)agency_vetemployment = Veterans Employment & Training Service

249)agency_viceprez = Vice President of the U.S.

250)agency_voiceamerica = Voice of America

251)agency_whitehouse = White House Office

252)agency_atf = Bureau of Alcohol Tobacco & Firearms (ATF)

AGENCY LIST

253)agency_ustda = Trade & Development Agency (TDA)

254)agency_sba = Small Business Adminstration (SBA)

255)agency_fhfa = Federal Housing Finance Board (FHFB)

256)agency_fdic = Federal Deposit Insurance Commission (FDIC)

257)agency_ahrq = Agency for Health Care Policy & Research

258)agency_jevenilejustice = Office of Juvenile Justice & Deliquency Prevention

259)agency_doc = Bureau of Export Administration

260)agency_fmsha = Mine Safey & Health Review Commission

261)agency_ballisticmissile = Ballistic Missle Defense Organization

262)agency_ovb = Violence Against Women Program

263)agency_defensedepartment = Joint Service Schools

264)agency_uscirf = U.S. Commission on International Religous Freedom

265)agency_dfas = Defense Finance & Accounting Agency (DFAS)

266)agency_jobcorps = Job Corp

1F.
LOBBYING ISSUES LIST

LOBBYING DATA · COM

ISSUE LIST

1) issue_accounting = Accounting
2) issue_advertising = Advertising
3) issue_aerospace = Aerospace
4) issue_agriculture = Agriculture
5) issue_substabuse = Alcohol And Drug Abuse
6) issue_animals = Animals
7) issue_apparel = Apparel/Clothing Industry/Textiles
8) issue_artsent = Arts/Entertainment
9) issue_cars = Automotive Industry
10) issue_airlines = Aviation/Airlines/Airports
11) issue_banking = Banking
12) issue_bankruptcy = Bankruptcy
13) issue_beverages = Beverage Industry
14) issue_budgetapprop = Budget/Appropriations
15) issue_chemicals = Chemicals/Chemical Industry
16) issue_civilrights = Civil Rights/Civil Liberties
17) issue_cleanair = Clean Air And Water (Quality)
18) issue_commodities = Commodities (Big Ticket)

19) issue_comms = Communications/Broadcasting/Radio/Tv
20) issue_computers = Computer Industry
21) issue_constitution = Constitution
22) issue_consumerissues = Consumer Issues/Safety/Products
23) issue_copyright = Copyright/Patent/Trademark
24) issue_defense = Defense
25) issue_disaster = Disaster Planning/Emergencies
26) issue_dc = District Of Columbia
27) issue_econ = Economics/Economic Development
28) issue_edu = Education
29) issue_energy = Energy/Nuclear
30) issue_enviro = Environment/Superfund
31) issue_famissues = Family Issues/Abortion/Adoption
32) issue_finance = Financial Institutions/Investments/Securities
33) issue_guns = Firearms/Guns/Ammunition
34) issue_food = Food Industry (Safety, Labeling, Etc.)
35) issue_foreignrelations = Foreign Relations
36) issue_oilandgas = Fuel/Gas/Oil

ISSUE LIST

37) issue_casino = Gaming/Gambling/Casino

38) issue_govissues = Government Issues

39) issue_health = Health Issues

40) issue_homelandsecurity = Homeland Security

41) issue_housing = Housing

42) issue_immigration = Immigration

43) issue_nativeamerican = Indian/Native American Affairs

44) issue_insurance = Insurance

45) issue_intelligence = Intelligence

46) issue_laborissues = Labor Issues/Antitrust/Workplace

47) issue_crime = Law Enforcement/Crime/Criminal Justice

48) issue_manufacturing = Manufacturing

49) issue_maritime = Marine/Maritime/Boating/Fisheries

50) issue_media = Media (Information/Publishing)

51) issue_medical = Medical/Disease Research/Clinical Labs

52) issue_medicare = Medicare/Medicaid

53) issue_minting = Minting/Money/Gold Standard

54) issue_natresources = Natural Resources

55) issue_pharmacy = Pharmacy

56) issue_postal = Postal

57) issue_railroads = Railroads

58) issue_realestate = Real Estate/Land Use/Conservation

59) issue_religion = Religion

60) issue_retirement = Retirement

61) issue_roadshighways = Roads/Highway

62) issue_science = Science/Technology

63) issue_smallbiz = Small Business

64) issue_sports = Sports/Athletics

65) issue_tariff = Tariff (Miscellaneous Tariff Bills)

66) issue_tax = Taxation/Internal Revenue Code

67) issue_telecom = Telecommunications

68) issue_tobacco = Tobacco

69) issue_torts = Torts

70) issue_trade = Trade (Domestic/Foreign)

71) issue_transportation = Transportation

72) issue_travel = Travel/Tourism

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73) issue_truckship = Trucking/Shipping

74) issue_urbdev = Urban Development/Municipalities

75) issue_utilities = Utilities

76) issue_veterans = Veterans

77) issue_waste = Waste (Hazardous/Solid/Interstate/Nuclear)

78) issue_welfare = Welfare

2.
DAILY LOBBYING DATA

2A. GENERAL OVERVIEW

- 21 Datasets
- CSV or DTA Format
- Each Lobbying Contract is Identified by the variable "ID":
  - Every Lobbying Contract submitted to the Senate Office of Public Records (SOPR) must correspond with this unique identifier.
    - ✓ Ex: "A5AE1715-69CF-4324-894D-1EB94B4F1DBF", "BEE2F6E7-EEE1-42DE-91A4-F2D48DF1F997", "897FDADA-C393-4DE3-B506-9342A34C5073"
- Each Lobbying Contract contains a Contract Amount, which is the price paid or received for lobbying services
- Each Lobbying Contract contains a Year in which the lobbying services took place, along with information on it was received into the SOPR.
  - Occasionally, the Year listed on a lobbying Contract differs from when it was received.
    - ✓ Possible Explanations include:
      1) A Lobbying Firm which submits its activity late.
      2) A Lobbying Firm which submits the wrong Year in its activity report.
      3) Errors in the SOPR Filing Database.
      4) Errors with Lobbyingdata.com data scrubbing.
      5) Please express any concerns you have for this particular issue to neil.bhatia@lobbyingdata.com
    - ✓ Ex:
      - Contract ID: F5234F6D-12B9-42F7-8AA3-EE332DD7C3A7
      - Year: 2008
      - Received: 1/1/2009 9:35
- 362 Variables Each:
  - 78 of the 362 are Dummy Variables for possible issues a lobbying contract may report lobbying on.
  - 266 of the 362 are Dummy Variables for possible agencies a lobbying contract may report lobbying to.
- Each Year of Recorded Lobbying its own dataset:
  - Name: Lobbying_Year
    - ✓ Ex: Lobbying_1999, Lobbying_2000, Lobbying_2001, Lobbying_2002, Lobbying_2003, … Lobbying_2020
- Situated on the Lobbyist level
  - Simply remove duplicates for contract ID to change dataset to the Contract Level.
  - *Notes: For explanation on what "Lobbyist Level" means, please go to 1C. Variable Explanations & Definitions.
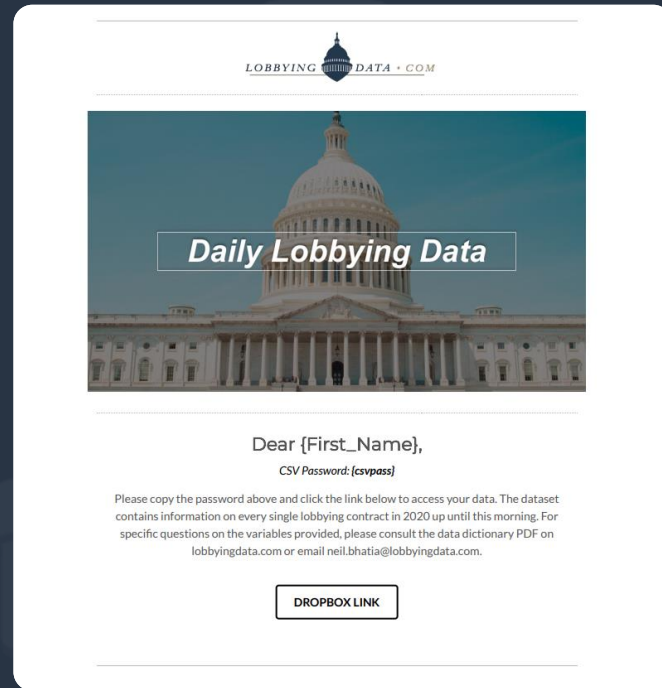
2B) EMAILS

Basic Structure

- The PDFs are a series of tables summarizing all of the lobbying activity throughout the last 7 days.
- The following are the exact tables you will receive:
    1) All Weekly Lobbying Activity (Last 7 Days)
    2) All Weekly Lobbying Activity for Contracts with Specific Issues
    3) Daily Expenditure throughout 2020
    4) Weekly Lobbying Activity for Contracts which report they lobby the:
        a) White House
        b) Food & Drug Administration
        c) Centers for Medicare & Medicaid
        d) Department of Health & Human Services
        e) Department of the Treasury
        f) Department of Defense
- As a subscriber to Daily Lobbying Data, you can ask for any additional tables you want in your daily emails and we will gladly accommodate your request.

Email Example

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Daily Lobbying Data

Dear {First_Name},

CSV Password: {csvpass}

Please copy the password above and click the link below to access your data. The dataset contains information on every single lobbying contract in 2020 up until this morning. For specific questions on the variables provided, please consult the data dictionary PDF on lobbyingdata.com or email neil.bhatia@lobbyingdata.com.

DROPBOX LINK

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2C) DROPBOX

- Since the size of each dataset quickly adds up with more and more lobbying contract submissions, we chose Dropbox to store and send massive datasets.

- In each email, you will receive a Dropbox link with your data along with a randomly generated password to the data.

- Simply copy the password, click the link, and enter the password to access and download the dataset.

- An example of the link:
  https://www.dropbox.com/sm/password?cont=https%3A%2F%2Fwww.dropbox.com%2Fs%2Fsofaiqyddlxvmrp%2FDaily%2520Lobbying%2520Data%2520%25282020-12-18%252003.54%2520AM%2529.csv%3Fdl%3D0&content_id=APbMvMw0bXist6gs6URYp5wtPaWsR1YFmwA

2D) TABLES

PDF Table Example:

Table 1: Date --- Client Name --- Contract Type --- Registrant Name	Contract Amount
Thursday, December 17, 2020	**$2,259,000.00**
American Association Of Healthcare Administrative Management	**$6,000.00**
4Th Quarter - Report	$6,000.00
Miller-Wenhold Capitol Strategies	$6,000.00
Anoka County Regional Railroad Authority	**$18,000.00**
4Th Quarter - Report	$18,000.00
Miller-Wenhold Capitol Strategies	$18,000.00
Axon Enterprise Inc.	**$60,000.00**
1St Quarter - Amendment	$30,000.00
J.A. Green And Company (Formerly Llc)	$30,000.00
2Nd Quarter - Amendment	$30,000.00
J.A. Green And Company (Formerly Llc)	$30,000.00
Bio-Tech Consulting Inc.	**$20,000.00**
4Th Quarter - Termination	$20,000.00
Ballard Partners	$20,000.00
Carepayment Technoligies, Inc.	
4Th Quarter - Report (No Activity)	
Miller-Wenhold Capitol Strategies	
Chamber Of Marine Commerce	**$12,000.00**
4Th Quarter - Report	$12,000.00
Miller-Wenhold Capitol Strategies	$12,000.00
Christie'S, Inc.	**$9,000.00**
4Th Quarter - Termination	$9,000.00
David Israelite	$9,000.00
Composite Panel Association	
4Th Quarter - Report	
Composite Panel Association	
Crh Americas Materials	**$10,000.00**
3Rd Quarter - Amendment	$10,000.00
Van Scoyoc Associates	$10,000.00
Douglas County	**$27,000.00**
4Th Quarter - Report	$27,000.00
Miller-Wenhold Capitol Strategies	$27,000.00
Energy For The Common Good	
Registration	
Tremont Strategies Group Llc	
Growth Energy	

3.

LEGAL & BEYOND

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December 26, 2020

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m.   WooCommerce utilizes Stripe to provide a PCI-compliant checkout experience that works across browsers and devices of all sizes.

n.   WooCommerce includes options to allow guest checkout, meaning customers do not need an account to make a purchase; however, Subscriptions ignores the value of this setting and requires all customers to create an account with Lobbyingdata.com whenever purchasing a subscription. Subscriptions persist beyond a transaction and therefore must be associated with a user account in order to keep track of renewals and other features.

o.   Subscribers may cancel and perform other actions on their subscriptions via the my account page.

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